

21-010-07-22 ATHLETIC EQUIPMENT CATALOG BID
Effective 08/01/2021 thru 07/31/2022

	Company Name	Quote #
1	Alert Services	
2	Aluminum Athletic Equipment Company	
3	America Team Sports	
4	Athletic Supply	
5	Bentwood Country Club	
6	Bill Fritz Sports Corporation	
7	BSN Sports LLC (Varsity Brands Holding Co)	21-59523/%offbid 21-010-07-22
8	Clever Items, LLC	
9	Diadem Sports LLC	
10	Gandy Ink (G & G Investments Inc)	
11	Gilman Gear (Marty Gilman Inc)	
12	Gymini Sports Inc	
13	Korney Board Aids, Inc	
14	Major Ink Screenprinting	
15	Mayfield Paper Company	
16	Medco Supply Co (Performance Health Supply Inc)	ESTMD3036818
17	MFAC, LLC (MF Athletics)	
18	NASCO (Nasco Education LLC)	52189
19	Oates Specialties LLC	
20	Pioneer Manufacturing Company, Inc (Pioneer Athletics)	
21	Power Lift (Conner Athletic Products, Inc)	
22	ProMaxima Manufacturing LLC	
23	Rank One Sports (All Players Network Inc)	
24	Richey Athletics (Richey & Son Inc)	
25	Riddell (Riddell/All American Sports Corp)	
26	School Health Corporation	
27	School Specialty, Inc	Q-90737
28	Sports Imports, Inc	
29	S & S Worldwide, Inc	21-010-07-22ATH%/10979
30	STC Pro Shop (Michael Bien)	
31	Success Print Shop LLC (Jonathan Ornelas)	
32	Tennis Outlet, Inc.	
33	The Soccer Corner	
34	Varsity Spirit Fashion (Varsity Brands Holding Co, Inc)	

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	1	2	3	4	5	6	7
COMPANY NAME	Alert Services Inc.	Aluminum Athletic Equipment Company	America Team Sports	Athletic Supply	Bentwood Country Club	Bill Fritz Sports Corporation	BSN Sports LLC (Varsity Brands Holding Co)
ADDRESS	PO Box 1088 San Marcos, TX 78667	1000 Enterprise Dr. Royersford, PA 19468	1909 N Glenville Dr. Ste 200 Richardson, TX 75081	1107 N Grant Street Odessa, TX 79761	2111 Clubhouse Lane San Angelo, TX 76904	1072 Classic Rd. Apex, NC 27539	14460 Varsity Brands Way Farmers Branch, TX 75244
CONTACT	Janie Burruss	Tom Syron	Matt Smith	Chris Wilde	Brett Baylin	Bill Fritz	Chris Bloomfield
PHONE #	830.372.3333	610.825.6565 x109	972.231.8326	325.262.1424	325.944.8575	919.362.1748	800.527.7510 x7324
FAX #	830.372.1447	610.825.2378	972.231.9555	432.333.4702			800.365.7653
E-MAIL	orders@alertservices.com	toms@aaesports.com	matt@americateamsports.com	chris@athleticsupplytx.com	bbaylin@pga.com	bfritz@billfritzsports.com	bsnbid@bsnsports.com
WEB	www.alertservices.com	www.aaesports.com	www.americateamsports.com	www.athleticsupplytx.com		www.billfritzsports.com	www.bsnsports.com
Bid Ref Number							21-59523
							% off bid 21-010-07-22
BASKETBALL	x		x	x		x	x
BASEBALL	x	x	x	x		x	x
CROSS COUNTRY	x	x	x	x			x
FOOTBALL	x	x	x	x		x	x
GOLF	x		x	x	x	x	x
GYMNASTICS	x		x	x		x	x
POWER LIFTING	x		x	x		x	x
SOCCER	x	x	x	x		x	x
SOFTBALL	x	x	x	x		x	x
SWIMMING	x		x	x			x
TENNIS	x		x	x		x	x
TRACK	x	x	x	x		x	x
VOLLEYBALL	x		x	x		x	x
MISCELLANEOUS		x					
% DISCOUNT:	20% w/exceptions	5%	10-40 %	20-40% off retail (MSRP)	20%	11%	10% off current w/exceptions
DEVIATIONS	20% off catalog list prices for supplies; 10% Johnson & Johnson products; 15% off equipment, no discount for Gatorade Products, or special orders, sale items, items that cost more then \$150 are excluded from discount. orders under\$100 will have a \$10 minimum charge. Freight will be added.	Also offer ball stoppers systems and portable press boxes. PV/HJ crossbars, vaulting poles, portable pressbox/donkeys, mbs-40/mbs-35, fbs-40/fbs-35 excluded from discount delivered pricing for UPS items over \$75.00 motor freight items over \$650	Catalog discount form enclosed in bid packet	none	exclusion to discount: pmg golf clubs	Freight shipments add 17% shipping	LOCAL REP Wayne Paugh EMAIL ORDERS TO WPAUGH@BSNSPORTS.COM Cloth/footwear Discounts = 40% off Nike & UnderArmor Stock Items, 35% off Nike/UA footwear, 35% on other brands cloth stock items ; standard FOB destination; \$50 minimum order , truck shipments are 17% of order amount

	8	9	10	11	12	13	14
COMPANY NAME	Clever Items, LLC	Diadem Sports LLC	Gandy Ink (G & G Investments Inc)	Gilman Gear (Marty Gilman Inc)	Gymini Sports Inc	Korney Board Aids, Inc	Mayfield Paper Company
ADDRESS	333 Exchange Drive Arlington, TX 76011	200 Park Central Blvd S Ste 1 Pompano Beach, FL 33064	2027 Industrial Avenue San Angelo, TX 76904	30 Gilman Road Gilman, CT 06336	PO Box 14 Rhome, TX 76078	124 Harrison Avenue Roxton, TX 75477	1115 S. Hill Street San Angelo, TX 76903
CONTACT	Keith McCall	Michael Manglardi	Steve Wells	Nadine Parker	Tim Marshall	Michelle Landreth	Ryan King
PHONE #	817.706.3715	561.903.0453	325.949.7864	800.243.0398	817.905.5065	800.842.7772	325.656.7411
FAX #	682.323.5529	561.244.3097	866.949.6999	860.823.1859		877.488.3920	325.653.7031
E-MAIL	keith.mccall@cleveritems.com	michael.manglardi@diademsports.co	steve.wells@gandyink.com	sales@gilmangear.com	gyminisports@gmail.com	info@kbacoach.com	rking@mayfieldpaper.co
WEB	www.americansrestler.com www.cleveritems.com	www.diademsports.com	www.gandyink.com	www.gilmangear.com		www.kbacoach.com	omni.mayfieldpaper.com www.biggestbook.com
Bid Ref Number							
BASKETBALL	x		x	x		x	x
BASEBALL	x		x			x	x
CROSS COUNTRY	x		x			x	x
FOOTBALL	x		x	x	x	x	x
GOLF	x		x			x	x
GYMNASTICS	x		x			x	x
POWER LIFTING	x		x	x	x	x	x
SOCCER	x		x	x		x	x
SOFTBALL	x		x			x	x
SWIMMING			x			x	x
TENNIS	x	x	x			x	x
TRACK	x		x			x	x
VOLLEYBALL	x		x			x	x
MISCELLANEOUS							
% DISCOUNT:	Normally 40% but varies by item	20-40% off retail	net pricing with qty price breaks can equate 5-15%	5%	0%	0%	10-88% off shelf/catalog
DEVIATIONS	none	Discount pricing catalog attached in bid packet	no added charges for art, set-up, digitizing or shipping	freight is pre-paid and added to invoice	none	free shipping on orders over \$300 - excluding factory FOB items	none

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	15	16	17	18	19	20
COMPANY NAME	Major Ink Screenprinting	Medco Supply Co (Performance Health Supply Inc.)	MFAC, LLC (MF Athletics)	NASCO (Nasco Education LLC)	Oates Specialties LLC	Pioneer Manufacturing Company, Inc (Pioneer Athletics)
ADDRESS	3201 Loop 306 #62844 San Angelo, TX 76906	25 Northpointe Parkway, Ste 25 Amherst, NY 14228	1600 Division Rd West Warwick, RI 02893	901 Janesville Ave Fort Atkinson, WI 53538	151 FM 1696 Road East Huntsville, TX 77320	4529 Industrial Parkway Cleveland, OH 44135
CONTACT	Jason & Kassi Franklin	Stephen Weiss	Jenn Lachapelle	Michelle Au	Drayton Pittman	Daniel Ford
PHONE #	325.245.6357 or 325.650.1933	800.556.3326	800.556.7464	800.558.9595	936.295.4459	800.877.1500
FAX #		800.222.1934	800.682.6950	800.372.1236	501.632.2316	800.877.1511
E-MAIL	majorinkscreenprinting@gmail.com	medcosalessupport@medcosupply.co	mfathletic@mfathletic.com	quotes@enasco.com	drdre@oatesspecialties.com	dford@pioneerathletics.com
WEB		www.medco-athletics.com	www.mfathletic.com	nascoeducation.com	www.oatesspecialties.com	www.pioneerathletics.com
Bid Ref Number		ESTMD3036818		52189		
BASKETBALL	x			x	x	
BASEBALL	x			x	x	x
CROSS COUNTRY	x		x		x	
FOOTBALL	x	x		x	x	x
GOLF	x			x	x	
GYMNASTICS	x				x	
POWER LIFTING	x	x	x	x	x	
SOCCER	x			x	x	x
SOFTBALL	x			x	x	x
SWIMMING	x			x	x	
TENNIS	x			x	x	
TRACK	x		x		x	x
VOLLEYBALL	x			x	x	x
MISCELLANEOUS						
% DISCOUNT:	Pricing is discounted at time of quote	0-25%	10% w/exclusions	10%	0%	0% quantity discounts may apply
DEVIATIONS		Medco Brands 25% off catalog price;materials & supplies 20% off catalog;equipment(capital) & furniture 15% off catalog;athletic tape 12% off catalog;athletic trainer kits/bags 12% off catalog; COVID(PPE) items 15% off; items below have min pricing call for quote select treatment furniture, gatorade high school performance packages, Rx items, Medco Exclusive products such as Hyperice, sidelineER & Vectors by Kayezen. All items are quoted FOB destination via UPS ground or motor freights truck orders. Exceptions:Capital items may incur lift gate, inside delivery or installation charges.	10% excludes sales, pits, hurdles, pole vault poles, crossbars, timing systems, software, cardio equipment, weight equipment, in-ground equipment, items requiring special shipping or truck shipment by common carrier. Other exclusions may apply CALL FOR A QUOTE when ordering.	\$199 miniumum order requirement after discount is applied to receive free shipping except truck shipments will have freight charges. Items that start with KI, KT, KC, NA or NZ prefix do not qualify for the discount. NASCO does not assemble,install or remove debris. HAZARDOUS surcharge, additional small order handling fee will be applied to orders less than \$50	Volume & quantity contact them to get a quote and if order qualifies will include any applicable discount on quote.	none

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	21	22	23	24	25	26	27
COMPANY NAME	Power Lift (Conner Athletic Products, Inc)	ProMaxima Manufacturing LLC	Rank One Sport (All Players Network Inc)	Richey Athletics (Richey & Son, Inc)	Riddell (Riddell/All American Sports Corp)	School Health Corporation	School Specialty, Inc
ADDRESS	PO Box 348 Jefferson, IA 50129	5310 Ashbrook Dr Houston, TX 77081	PO BOX 1044 Sanger, TX 76266	2810 W. State Road 28 Frankfort, IN 46041	7501 Performance Lane North Ridgeville, OH 44039	5600 Apollo Drive Rolling Meadows, IL 60008	W6316 Design Drive Greenville, WI 54942
CONTACT	Mike Richardson	John Yager	Brian Mann	Stephen Griffy	Robin Campbell Hotchkiss	John Anfenson	Amy Fuss
PHONE #	641.757.2050	713.667.9606	940.594.5961	765.249.2426	440.353.8697	866.323.5465	888.388.3224
FAX #	515.738.4101	713.667.9941		765.249.3010	800.275.2412	800.235.1305	888.388.6344
E-MAIL	m.richardson@powerliftusa.com	order@promaxima.com	bmann@rankonesport.com	megan@richeyathletics.com	dcampbell@riddellsales.com	bids@schoolhealth.com	orders@schoolsspecialty.com
WEB	www.powerliftusa.com	www.promaxima.com	www.rankonesport.com	www.richeyathletics.com	www.riddell.com	www.schoolhealth.com	http://store.schoolsspecialty.com
Bid Ref Number							Q-90737
BASKETBALL					x	x	x
BASEBALL					x	x	x
CROSS COUNTRY					x	x	x
FOOTBALL				x	x	x	x
GOLF							x
GYMNASTICS							x
POWER LIFTING	x	x	x		x		x
SOCCER			x		x	x	x
SOFTBALL			x		x	x	x
SWIMMING			x			x	x
TENNIS			x		x	x	x
TRACK			x	x	x	x	x
VOLLEYBALL			x		x	x	x
MISCELLANEOUS							
% DISCOUNT:	5%	1-35%	0%	20%	1-40% varies by item and manufacturer	11% w exclusions detailed list in purchasing	35% off PE Supplies 14% off PE Equipment
DEVIATIONS	freight and install are not included in discount or pricing. Contact them for an accurate freight quote.	shipping and install NOT included in discount. Need to call for a quote for shipping, will be figured by weight. Shipping & Install instruction sheet and SAISD Price list enclosed in the bid packet	software online subscription for sports	none	larger and unusual items WILL have freight charges added, call for an exact quote, all screenprinting and embroidery charges will be quoted upon request Riddell Specials are not included in catalog discount bid	Free shipping on orders over \$65, a fee of \$9.95 will be applied to any order under \$65.00;shipping will apply due to weight or size variance. Excluded from discounts are software products, RX's, customized kits, exclusive items, gatorade products, braille paper and special promotion items. Capital equipment products are excluded from catalog discount. These items may require special setup, in-service education,and	parcel orders item prefix 5, \$5 minimum charge or 12% based on net subtotal of order; parcel orders item prefix 9, \$9.95 minimum or free over \$49 based on net subtotal of order; NON parcel orders item prefix 6 have free shipping; prefix L items are live specimens, prefix H items hazardous materials will incur additional shipping charges. S&H is not always free, freight is prepaid and added to invoice when applicable, prices DO NOT include installation or assembly, prices are subject to change typically in January. No discount on SSI, Delta, CPO, FOSS, or Frey Scientific exclusive products with a prefix N or LN.

21-010-07-22 Athletic Equipment Catalog Bid
Effective 08/01/2021-07/31/2022

	28	29	30	31	32	33	34
COMPANY NAME	Sports Imports, Inc	S & S Worldwide, Inc	STC Pro Shop (Michael Bien)	Success Print Shop LLC (Jonathan Ornelas)	Tennis Outlet, Inc.	The Soccer Corner	Varsity Spirit LLC (Varsity Brands Holding Co, Inc)
ADDRESS	4000 Parkway Lane Hilliard, OH 43026	75 Mill St. Cochester, CT 06415	1523 Ray Street San Angelo, TX 76904	8015 Allen Road Christoval, TX 76935	4202 50th St. Lubbock, TX 79413	1820 Coit Rd. #125 Plano, TX 75075	6745 Lenox Center Ct, Ste#300 Memphis, TN 38115
CONTACT	Laina Kannenwischer	Erin Hemingway	Mike Bien	Jonathan Ornelas	Terry Hunter	Mark Robinson	Cecelia Patrolia
PHONE #	800.556.3198	800.642.7354	325.895.1665	325.812.6542	806.687.4112	972.422.1006	800.533.8022
FAX #	614.771.0750	800.432.2842			866.478.9421	972.422.0006	email please
E-MAIL	info@sportsimports.com	bids:ssww.com	tenbum00@msn.com	print@successprintshop.com	atennisoutlet@gmail.com	mark@thesoccercorner.com	oebids@varsity.com
WEB	www.sportsimports.com	www.ssww.com		www.successprintshop.com	www.atennisoutlet.com	www.thesoccercorner.com	www.varsity.com
Bid Ref Number		21-010-07-22ATH% 10979					
BASKETBALL		x		x			
BASEBALL		x		x			
CROSS COUNTRY				x			
FOOTBALL		x		x			
GOLF				x			
GYMNASTICS				x			
POWER LIFTING				x			
SOCCER		x		x		x	
SOFTBALL		x		x			
SWIMMING				x			
TENNIS		x	x	x	x		
TRACK				x			
VOLLEYBALL	x	x		x			
MISCELLANEOUS							x
% DISCOUNT:	0%	20% w/exclusions	cost plus 10-15% varies per item	20%	0-30%	25%	0%-free ground shipping rate discount only
DEVIATIONS	none	Discount off current list price at time of placement. Not to be combined with sale prices, offer codes, internet specials and quantity breaks. Items labeled FOB/dropship are ineligible for free inside delivery, liftgate, and shipping. Installation/assembly not provided.	none	none	none	Email for best pricing	cheerleading, dance, pep and drill teams. Free ground rate shipping discount only.