| 21-012-08-22 Office/Classroom Supplies Effective 09/01/21 thru 08/31/22 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company Name | Quote \# | Catalog | Supplies | Furniture | AV Supplies |
| 1 | AdArt DeSigns <br> (Angelo Ad-Art Sign Specialists, Inc) |  | X |  |  |  |
| 2 | Audio Visual Aids |  | $\mathbf{X}$ |  |  | X |
| 3 | Bio Corporation | DID NOT RESPOND/DO NOT USE |  |  |  |  |
| 4 | Blick Art Materials LLC | QD20000 | $\mathbf{X}$ |  |  |  |
| 5 | Bookbinding and Laminating |  | X |  |  | $\mathbf{X}$ |
| 6 | Cascade School Supplies |  | $\mathbf{X}$ | X | X | $\mathbf{X}$ |
| 7 | Concho Business Solutions (Longhorn Office Products) |  | X | Primary | Primary | Primary |
| 8 | Demco, Inc | C93000 | X |  |  |  |
| 9 | Discount School Supply (Earlychildhood LLC) |  | X |  |  |  |
| 10 | EAI Education | \#21-012 | X |  |  |  |
| 11 | Encore Data Products, Inc |  | X |  |  | X |
| 12 | Graphics Store | DID NOT RESPOND/DO NOT USE |  |  |  |  |
| 13 | Precision Business Machines, Inc. (formerly Imagery Graphics) |  | X |  |  | X |
| 14 | Indeco Sales |  | X |  | Primary |  |
| 15 | Kaplan Early Learning Company |  | $\mathbf{X}$ | X | X |  |
| 16 | Kappa Map Group | DID NOT RESPOND/DO NOT USE |  |  |  |  |
| 17 | K-Log, Inc | DID NOT RESPOND/USE OFF BUYBOARD |  |  |  |  |
| 18 | Lakeshore Learning Materials | 21-012-08-22 | X | X | Secondary | Secondary |
| 19 | Liberty Office Products |  | X | X |  |  |
| 20 | Lighthhouse Office Supply (West Texas Lighthouse for the Blind) |  | X | Primary | Primary | Primary |
| 21 | Maxi Aids Inc |  | X |  |  |  |
| 22 | Mayfield Paper Company |  | X | Primary | Secondary | Primary |
| 23 | Midwest Technology Products (Midwest Shop Supplies Inc) |  | X |  |  |  |
| 24 | Office Depot LLC | Omnia Partners Reg 4ESC Ctr\#R190502 | X | Primary |  |  |
| 25 | Really Good Stuff LLC | "0010568" |  |  |  |  |
| 26 | Reynolds Manufacturing Corp |  | X |  | $\mathbf{X}$ |  |
| 27 | Sam's Club |  | X | Secondary | X | Secondary |
| 28 | School Specialty, LLC | Q-99606/271697 | X | Secondary | Primary | Primary |
| 29 | Teacher Store (Dominic Santos) |  | X | X |  |  |
| 30 | Texas Art Supply Company | DID NOT RESPOND/DO NOT USE |  |  |  |  |
| 31 | TFD Unlimited, LLC |  | X |  |  | X |
| 32 | USI, Inc <br> (New Precision Technology LLC) |  | X |  |  | X |
| 33 | Virco, Inc |  | X |  |  |  |
| 34 | Wenger Corporation |  | X |  |  |  |
| 35 | Western Poster Service Inc |  | X |  |  |  |



| 21-012-08-22 0ffice/Classroom Supplies, Equipment, \& Furn | PRIMARY VENDOR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8/31/23 | 7 | 8 | 9 | 10 | 11 | 12 |
| Vendor \# | 1156 | 0646 | 11070 | 15674 | 27409 |  |
|  |  |  |  |  |  | $\begin{gathered} \hline \text { DID NOT RESPOND/DO } \\ \text { NOT USE } \end{gathered}$ |
| COMPANY: | Concho Business Solutions, Inc. (Longhorn Business Sol) | DEMCO, Inc | Discount School Supply (Earlychildhood LLC) | EAI Education div Eric Armin, Inc | Encore Data Products, Inc | Graphics Store |
| ADDRESS: | 3302 Foster Street <br> San Angelo, TX 76903 | 4810 Forest Run Road Madison, WI 53704 | 20 Ryan Ranch Road \#200 Monterey, CA 93940 | 118 Bauer Drive Oakland, NJ 07436 | 1729 Majestic Drive, Ste 2 <br> Lafayette, CO 80026 | 7558 Sand Street <br> t Worth, TX 761148 |
| CONTACT NAME: | David Snider | Kristopher L Snow | Lynn Yeagar | Kathy Franks | Sabrina Manno | Autumn White |
| PHONE \#: | 325.653.1697 | 866.558.9068 | 800.836.9515 | 800.770.8010 | 303.926.1669 | 817.429.7746 |
| FAX \#: | 325.944.3901 | 800.245.1329 | 800.879.3753 | 201.891.5689 | 303.482.1142 | 817.429.6626 |
| E-MAIL: | scorcoran@longhornop.com; dsnider@longhornop.com | order@demco.com | bidsupport@discountschoolsupply.com | sales@eaieducation.com | bids@encoredataproducts.com | info@graphicsstore.org |
| WEB ADDRESS: | www.longhornop.com | mw.demco.com | www.discountschoolsupply.com | mun.eaieducation.com | mun.encoredataproducts.com | www.graphicsstore.org |
| REQUIRED QUOTE \#: |  | C93000 |  | \#21-012 |  |  |
|  |  |  |  | CALL F | FOR UPDATED | RICING |
| Catalog Discount | average discount is 37\% | 0-14\% | 18\% off current catalog | 15\% w/exceptions | 5-35\% | 0-50\% |
| General Supplies | 10-78\% PRIMARY | 0-14\% | 18\% | 15\% | 5-35\% | 0-50\% |
| Electronics/Audio Visual | 5-30\% PRIMARY | 0-5\% | 18\% |  | 5-35\% |  |
| Classroom Furniture | 20-50\% PRIMARY | 0-5\% | 18\% |  |  |  |
| Office Furniture | 20-50\% PRIMARY | 0-5\% |  |  |  |  |
| AV Supplies Grocery Items | X | 0-5\% | 18\% |  | 5-35\% |  |
|  | X | 0-5\% |  | 15\% |  | 0-50\% |
| Accept PO's | yes | yes | yes | yes | yes | yes |
| On-line PO purchasing | yes | yes | yes | no | yes | yes |
| On-line budget mgt/balances | yes | no | no | no | no | yes |
| DEVIATIONS: |  | MRPC RFP\#2021-22 pricing applies to this bid, $\$ 75$ minimum order for discount. FREE regular ground shipping on stock orders. Shipping and processing will be prepaid and added to all drop ship orders and furniture and equipment. There are exclusions to the discount security products, software, name brand licensed products, list in bid documents | free delivery on all orders over $\$ 99$ on all stock items. Truck items, drop ship and order under $\$ 99$ will have a shipping charge of $15 \%$. No assembly, install or removal available promotionally prices items are excluded from discount | EXCLUDED FROM DISCOUNT: Name brands, furniture, carpet, drop ships and containers, shipping on orders over \$99 is free, add \$9 for orders under $\$ 99$. ACTUAL shipping charges apply to storage products, furniture,rugs,calculators,over size and drop shipped items. Electronics and equipment or promotionally priced items do not qualify for discount | free shipping on orders over $\$ 49.99$, excludes heavy items shipped by truck. $\$ 8.95$ shipping charge for any order under $\$ 49.99$, quantity discounts can apply | prince list included in bid documents; custom screen printing and embroidery for apparel and promotional items. Email for a quote |
| LINE ITEM BID | yes | no | no | no | yes | no |


| 21-012-08-22 Office/Classroom Supplies, Equipment, \& Furn |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EFFective: 9/1/21thru 8/31/22 Renewal \#1 Effective: 9/1/22 thru 8/31/23 | 13 | 14 | 15 | 16 | 17 | 18 |
| Vendor \# | 27519 | 3727 | 3456 |  | 21477 | 27326 |
|  |  |  |  | DID NOT RESPOND/DO NOT USE | BUYBOARD: CTR\#667-22 |  |
| COMPANY: | Precision Business Machines, Inc(formerly Imagery Graphic Systems) | Indeco Sales, Inc. | Kaplan Early Learning Company | Kappa Map Group, LLC | K-Log, Inc | Lakeshore Learning Materials |
| ADDRESS: | $\begin{aligned} & 1509 \text { Falcon Dr \#106 } \\ & \text { Desoto, TX } 75115 \end{aligned}$ | 805 East 4th Avenue Belton, TX 76513 | 1310 Lewisville-Clemmons Rd Lewisville, NC 27023 | 124B S Amelia Ave, Ste 201 Deland, FL 32724 | 1224 27th Street Zion, IL 60099 | 2695 E. Dominguez St. Carson, CA 90895 |
| CONTACT NAME: | Valeria Gamez | Herd Youngblood | Tina Stanbery | Colleen Ciambriello | James N Lockley | Rafael Muro |
| PHONE \#: | 972.224.9119 | 806.773.8090 | 800.334.2014 ext 6225 | $800.829 .6277 \times 118$ | 800.872.6611 ext 120 | 800.421 .5354 |
| FAX \#: |  | 254.939.5546 | 336.712.2243 | 386.873.3011 | 847.872.3728 | 310.537.7990 |
| E-MAIL: | orders@pbminc.com | herb.youngblood@indecosales.com | bids@kaplanco.com | cciambriello@kappamapgroup.com | info@buyboard.com | biddept@lakeshorelearning.com |
| WEB ADDRESS: | pbminc.com | www.indecosales.com | mww.kaplanco.com | www.kappamapgroup.com | mun.k-log.com | ww.lakeshorelearning.com |
|  |  |  |  |  | Science, Library and Dormitory) |  |
|  |  |  |  |  |  |  |
| REQUIRED QUOTE \#: |  |  |  |  |  | 21-012-08-22 |
|  |  |  |  |  | CALL | FOR UPDATED P |
| Catalog Discount | 0\% | 0\% | 15\% | 40\% | 5\% | 5\% |
| General Supplies | 0\% |  | 15\% | 40\% |  | 5\% |
| Electronics/Audio Visual Classroom Furniture |  |  | $15 \%$ |  | 5\% | $\begin{aligned} & 5 \% \\ & 5 \% \end{aligned}$ |
| Office Furniture |  |  |  |  | 5\% | 5\% |
| AV Supplies | 0\% |  |  |  |  | 5\% |
| Grocery Items Specialty Supplies | 0\% |  | 15\% |  |  | 5\% |
| Accept PO's | yes | yes | yes | yes | yes | yes |
| On-line PO purchasing | no | no | yes | no | yes | yes |
| On-line budget mgt/balances | no | no | no | no | no | yes |
|  |  |  | discount and free shipping! offer is not valid with any other sales offers, bids, quotes, coupons or discounts. Offer cannot be used toward purchase gift certificates. Offer exclude playground structures, technology, C\&I,ECERS ITERS |  |  | free shipping on orders over $\$ 200$. please estimate shipping |
| DEVIATIONS: | shipping for supplies is $7 \%$ of total, $\$ 15$ minimum. Shipping for lamination is $10 \%$ total. Shipping for hardware equipment is quoted by rep. | no | Tot Tree, Gaggle Buggy, products, laminators, and professional development, truck, next day and 2nd day are excluded from free shipping | no | pricing is for product only and does not include freight charges, product assembly nor installation. Freight terms are FOB destination, prepais and added to Invoice | on orders under $\$ 200$ as $15 \%$ of your order subtotal, minimum charge of $\$ 6.99$ / Anthony McKee 817.471.8518 regional acct manager amkee@lakeshorelearning.com |
| LINE ITEM BID | yes | yes | yes | no | yes | yes |


| $\begin{aligned} & \text { 21-012-08-22 Office/Classroom } \\ & \text { Supplies, Equipment, \& Furn } \end{aligned}$ |  | PRIMARY VENDOR |  | PRIMARY VENDOR |  | PRIMARY VENDOR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8/31/23 | 19 | 20 | 21 | 22 | 23 | 24 |
| Vendor \# | 27301 | 5844 | 16826 | 1324 | 27518 | 27432 |
| COMPANY: | Liberty Office Products | Lighthouse Office Supply (West Texas Lighthouse for the Blind) | Maxi Aids Inc | Mayfield Paper Company | Midwest Technology Products (Midwest Shop Supplies Inc) | ODP Business Solutions, LLC (formerly Office Depot) |
| ADDRESS: | PO BOX 630729 Houston, TX 77263 | $\begin{aligned} & 555 \text { E 6th Street } \\ & \text { San Angelo, TX } 76903 \end{aligned}$ | 42 Executive Blvd Farmingdale, NY 11735 | 1115 S. Hill Street <br> San Angelo, TX 76903 | 2600 Bridgeport Drive Sioux City, IA 51111 | PO Box 660113 <br> Dallas, TX 75266-0113 |
| CONTACT NAME: | Scott Wiland | Joshua Glaze | Anthony Bernandini | Ryan King | Sarah Cruz | Blake Foreness |
| PHONE \#: | 713.789.3282 ext 112 | 325.653.4231 | 800.522.6294 | 325.656.7411 | 800.831.5904 | 855.337.6811 ext 16519 |
| FAX \#: | 713.789.5120 | 325.657.9367 | 631.752.0689 | 325.653.7031 | 800.285.7054 |  |
| E-MAIL: | swiland@libertyoffice.com | support@lighthouseofficesupply.com | bids@maxiaids.com | rking@mayfieldpaper.com | scruz@midwesttechnology.com | blake.forness@officedepot.com |
| WEB ADDRESS: | mun.libertyoffice.com | mun.lighthouseofficesupply.com | mum.maxiaids.com | omni.mayfieldpaper.com | mwn.midwesttechnology.com | https://business.officedepot.com |
|  | $\log$ in required for website pricing |  |  |  |  |  |
| REQUIRED QUOTE \#: |  |  |  |  |  | Omnia Partners Reg 4ESC <br> Ctr\#R190502 |
|  | RICING |  |  |  |  | CA |
| Catalog Discount | 5-50\% reflected on website | 10-80\% reflected online | 10\% | 10-80\% | 5\% | 0-70\% |
| General Supplies Electronics/Audio Visual Classroom Furniture Office Furniture | $\begin{aligned} & 5-50 \% \\ & 5-50 \% \\ & 5-50 \% \end{aligned}$ | $\begin{aligned} & 10-80 \% \\ & 10-40 \% \\ & 10-45 \% \\ & 10-45 \% \end{aligned}$ | $\begin{aligned} & \text { 10\% } \\ & \text { 10\% } \end{aligned}$ | $\begin{aligned} & 10-80 \% \\ & 10-80 \% \\ & 10-80 \% \\ & 10-80 \% \end{aligned}$ | $\begin{aligned} & 5 \% \\ & 5 \% \\ & 5 \% \end{aligned}$ | per contract 0-70\% per contract 0-70\% per contract 0-70\% per contract 0-70\% |
| AV Supplies Grocery Items Specialty Supplies |  | $\begin{aligned} & 10-40 \% \\ & 10-80 \% \end{aligned}$ | $10 \%$ $10 \%$ | $\begin{aligned} & 10-80 \% \\ & 10-80 \% \\ & 10-80 \% \end{aligned}$ | 5\% | per contract 0-70\% per contract 0-70\% per contract 0-70\% |
| Accept PO's | yes | yes | yes | yes | yes | yes |
| On-line PO purchasing | yes | yes | no | yes | yes | yes |
| On-line budget mgt/balances | yes | yes | no | yes | no | yes |
| DEVIATIONS: | 2 items on the core list had a different unit of meausure and was noted on the quote | no | There is a $\$ 10$ minimum order. Shipping charges apply from \$6.45-24.45 Orders over \$1K add additional $\$ 6.00$ to shipping. Extra shipping charges will apply to oversized items. Exclusions to the discount are Perkins Braille APH Desktop Recorders, WCIB canes, Freedom Scientific, TASH, Ablenet, and computer software and hardware. 90 day warranty | percentage mark up above current cost; saisd price reflected online | no | average discount will vary depending on the product, line item pricing is $0-70 \%$ all pricing is reflective of the OMNIA PARTNERS CTR |
| LINE ITEM BID | yes | yes | no | yes | no | yes |




